

Request for Empanelment (RFE) of Vendors to Develop Oncology EMR



Ref: NCGKCDO/RFE/02

Date: 20th April 2023

Name of the Tender: Request for empanelment (RFE) of vendors to develop oncology EMR

With reference to the **Tender No. [NCGKCDO/RFE/01]**, Pre-Bid Queries received from prospective bidders and Pre-Bid meeting held on 11th April 2023 the following Corrigendum no. 1 is issued.

CORRIGENDUM No. 1

Please note the Amendments to the RFE published dated 28th March 2023

Sr. No	RFE Clause Reference	As per original RFP Document			Amended Clause		
		S.No.	Schedule	Due Date	S.No.	Schedule	Due Date
1	Section 3: Calendar of Events	1	Date of Publication of RFE	28-Mar-23	1	Date of Publication of RFE	28-Mar-23
		2	Submission of queries from EMR vendors through e-mail	04-Apr-23	2	Submission of queries from EMR vendors through e-mail	04-Apr-23
		3	Pre-Bid meeting (To be confirmed)	10-Apr-23	3	Pre-Bid meeting	11-Apr-23
		4	Corrigendum Issuance (if required)	14-Apr-23	4	Corrigendum Issuance	20-Apr-23
		5	Submission of response to RFE	21-Apr-23	5	Submission of response to RFE	12-May-23 (till 5PM IST)
		6	Evaluation of the vendor's response	10-May-23	6	Evaluation of the vendor's response	09-Jun-23
		7	Management presentation (To be confirmed)	19-May-23	7	Management presentation (To be communicated)	15-June-23 to 23-Jun-23
		8	Issuance of Empanelment letter	25-May-23	8	Issuance of Empanelment letter	July-23
2	Section 4: General Instructions to Applicants or EMR Vendors	<p>C. Applicants or EMR vendors are required to make compressed zip/rar files of required documents, which should not exceed 25 MB in size. The compressed zip/rar file should be labelled as – ‘Oncology EMR Vendor - <Vendor Name> response’ with the following five folders.</p> <p>I. Folder containing the pre-qualification form and documents (in pdf format) should be labelled as ‘Vendor Name_Pre-Qualification_OEV.’</p> <p>II. Folder containing the technical requirement evaluation form and documents (in pdf format) should be labelled as ‘Vendor</p>			<p>C. Applicants or EMR vendors are required to make compressed zip/rar files of required documents, which should not exceed 25 MB in size. The compressed zip/rar file should be labelled as – ‘Oncology EMR Vendor - <Vendor Name> response’ with the following four folders.</p> <p>I. Folder containing the pre-qualification form and documents (in pdf format) should be labelled as ‘Vendor Name_Pre-Qualification_OEV.’</p> <p>II. Folder containing the technical requirement evaluation form and documents (in pdf format) should be labelled as ‘Vendor Name_Technical Evaluation_OEV.’</p>		

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		<p>Name_Technical Evaluation_OEV.'</p> <p>III. Folder containing compliance with the functional requirement evaluation form and documents (in pdf format) should be labelled as 'Vendor Name_NER_OEV.'</p> <p>IV. Folder containing the financial scoring form (in pdf format) should be labelled as 'Vendor Name_Financial Evaluation_OEV'. This file is to be password protected.</p> <p>V. Folder containing the Management presentation (in pdf format) should be labelled as 'Vendor Name_Management Presentation_OEV'.</p>			<p>III. Folder containing compliance with the functional requirement evaluation form and documents (in pdf format) should be labelled as 'Vendor Name_NER_OEV.'</p> <p>IV. Folder containing the financial scoring form (in pdf format) should be labelled as 'Vendor Name_Financial Evaluation_OEV'. This file is to be password protected. Please provide us with the password necessary to open this file in word file format in same folder.</p> <p>Only the top 12 Applicants or OEVs need to submit the management presentation. The Applicants or OEVs shall be notified for submission of the presentation. Folder containing the Management presentation (in pdf format) should be labelled as 'Vendor Name_Management Presentation_OEV'.</p> <p>It is recommended that EMR Vendors prepare their management presentation in advance to meet the submission deadline if they are shortlisted for Round 2.</p>		
3	4.2 Section B: RFE Response Part I– Pre-Qualification (PQ) Eligibility Criteria	S.No.	PQ Eligibility Criteria	Supporting documents	S. No.	PQ Eligibility Criteria	Supporting documents
		2	The Applicant or EMR Vendor should have an annual turnover of at least INR 3 Crores from HMIS/EMR business during each of the last three financial years (i.e., 2019-20, 2020-21, 2021-22)	Financial turnover certificate of Applicant or EMR Vendor (Annexure-4) issued by the statutory auditor.	2	The Applicant or EMR Vendor should have an annual turnover of at least INR 3 Crores from HMIS/EMR business cumulative across the last three financial years (i.e., 2019-20, 2020-21, 2021-22).	Financial turnover certificate of Applicant or EMR Vendor (Annexure-4) issued by the statutory auditor.

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		S.No.	PQ Eligibility Criteria		Supporting documents		S. No.	PQ Eligibility Criteria		Supporting documents	
4	4.2 Section B: RFE Response Part I– Pre-Qualification (PQ) Eligibility Criteria	4	a. The Applicant or EMR Vendor should have implemented EMR in at least five hospitals with different organizations in the last five years. These implemented EMRs should have key clinical modules i.e., OPD EMR, IPD EMR, OT Module, and Clinical Notes for Doctors and Nurses.		a. Copy of Work Order/Contract/PO and Customer certification with details as per format (Annexure – 5)		4	a. The Applicant or EMR Vendor should have implemented EMR in at least five hospitals with at least three different organizations in the last five years irrespective of country . These implemented EMRs should have key clinical modules i.e., OPD EMR, IPD EMR, OT Module, and Clinical Notes for Doctors and Nurses.		a. Copy of Work Order/Contract/PO or completion certificate with details as per format (Annexure-5)	
5	4.2 Section B: RFE Response Part II – Evaluation of Technical Proposal	S. No.	Technical Evaluation Criteria	Measurement Parameters	Max Marks	Supporting documents	S. No.	Technical Evaluation Criteria	Measurement Parameters	Max Marks	Supporting documents
		1	Experience	Completed EMR installations in the last five years which have been in use for the last six months with key EMR modules implemented including. o OPD EMR o IPD EMR o OT	40 Marks	Copy of Work order/ Contract/ PO Or Customer certification Details as per the format (Annexure-9)	1	Experience	Completed EMR installations in the last five years which have been in use for the last six months with key EMR modules implemented including. o OPD EMR o IPD EMR o OT	40 Marks	Copy of Work order/ Contract/ PO or completion certificate Details as per the format (Annexure-9)

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				<p>o Clinical notes for doctors and nurses</p> <p>>=5 Active Installations - 20 Marks</p> <p>>=7 Active Installations - 30 Marks</p> <p>>=10 Active Installations - 40 Marks (Maximum Marks)</p> <p>**Note: One Installation = One Organisation or one work order. Multilocation installation shall be counted as One Installation. NCG-KCDO may</p>					<p>o Clinical notes for doctors and nurses</p> <p>>=5 Active Installations with minimum 3 different organisations= 20 Marks</p> <p>>=7 Active Installations with minimum 5 different organisations = 30 Marks</p> <p>>=10 Active Installations with minimum 7 different organisations = 40 Marks (Maximum Marks)</p> <p>NCG-KCDO may undertake</p>		

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				undertake reference checks of these installations.					reference checks of these installations.		
6	4.2 Section B: RFE Response Part II – Evaluation of Technical Proposal	S. No.	Technical Evaluation Criteria	Measurement Parameters	Max Marks	Supporting documents	S. No.	Technical Evaluation Criteria	Measurement Parameters	Max Marks	Supporting documents
		2	ABDM Compliance	The applicant or EMR vendor’s product should be ABDM compliant M1 Compliant: 5 Mark M2 Compliant: 7 Marks M3 Compliant: 10 Marks (Maximum Marks)	10 Marks	Certificate from National Health Authority	2	ABDM Compliance	The applicant or EMR vendor’s product should be ABDM compliant M1 Compliant or in process of M1: 5 Mark M2 Compliant or in process of M2: 7 Marks M3 Compliant or in process of M3: 10 Marks (Maximum Marks)	10 Marks	Certificate from National Health Authority OR Communication details with NHA indicating the status of M1/M2/M3 integration that includes emails/ screenshots of sandbox status.

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		S. No.	Technical Evaluation Criteria	Measurement Parameters	Max Marks	Supporting documents	S. No.	Technical Evaluation Criteria	Measurement Parameters	Max Marks	Supporting documents
7	4.2 Section B: RFE Response Part II – Evaluation of Technical Proposal	3	Certifications	The applicant or EMR vendor must have the following valid certifications: • ISO/IEC 27001:2013 - Information Security Management System • CMMi Level – III or above (Software Development)	10 Marks (5 marks each)	Copy of valid and active certification	3	Certifications	The applicant or EMR vendor must have the following valid certification: ISO/IEC 27001:2013 - Information Security Management System OR CMMi Level – III or above (Software Development)	10 Marks	Copy of valid and active certification
		S. No.	Technical Evaluation Criteria	Measurement Parameters	Max Marks	Supporting documents	S. No.	Technical Evaluation Criteria	Measurement Parameters	Max Marks	Supporting documents
8	4.2 Section B: RFE Response	S. No.	Technical Evaluation Criteria	Measurement Parameters	Max Marks	Supporting documents	S. No.	Technical Evaluation Criteria	Measurement Parameters	Max Marks	Supporting documents

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	Part II – Evaluation of Technical Proposal	5	Financial Capability and Turnover	The average annual financial turnover of the applicant or EMR vendor in the last 3 financial years in healthcare IT applications - <ul style="list-style-type: none"> • More than INR 3 crore & up to INR 5 crore: 10 Marks • More than INR 5 crore & up to INR 7 crore: 15 Marks • More than INR 7 Crore & up to INR 10 	25 Marks	Certificate from Statutory Auditor for Financial turnover of applicant or EMR vendor (Annexure-4)	5	Financial Capability and Turnover	The cumulative financial turnover of the applicant or EMR vendor in the last 3 financial years in healthcare IT applications - <ul style="list-style-type: none"> • More than INR 3 crore & up to INR 5 crore: 10 Marks • More than INR 5 crore & up to INR 7 crore: 15 Marks • More than INR 7 Crore & up to INR 10 	25 Marks	Certificate from Statutory Auditor for Financial turnover of applicant or EMR vendor (Annexure-4)

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				crore: 20 Marks <ul style="list-style-type: none"> • More than INR 10 crore: 25 Marks 					crore: 20 Marks <ul style="list-style-type: none"> • More than INR 10 crore: 25 Marks 		